

## MEMBER BENEFITS

As a member of the Murray Business Network (MBN) you have the opportunity to raise your profile, generate referrals and network with likeminded people by attending facilitated events held in your local area.

- Gain leads and referrals at events with proactive networking
- Promote your organisation to new and potential clients at each event, exchange business cards with attendees
- Be inspired by the high profile guest speakers at the events, who offer expertise, experience and entertainment
- Develop skills and increase your confidence
- Uncover new opportunities, a new approach or even a new business venture
- Promote your organisation on the MBN website
- Learn from local speakers about what the local community has to offer
- Receive notices for regional workshops, training opportunities, information, programs and issues affecting your organisation
- Become motivated and inspired to strive for success by developing skills and learning from the real life experiences of likeminded people
- Develop and strengthen relationships and opportunities through interaction with other professionals in a fun and relaxed atmosphere
- Exchange support for business endeavours with other members from a wide range of backgrounds
- Promote your involvement in the local community by displaying your MBN member/sponsor sticker
- Increase your business as MBN members seek to use other associated businesses and organisations where possible
- Become part of a network where members and sponsors are genuinely encouraged to do business with each other
- Receive one free membership to Moama Bowling Club– exclusive to MBN members and sponsors (limited availability)

## EVENTS

MBN hosts four major networking events throughout the year each incorporating a high profile guest speaker along with social functions and activities. At each of our events we encourage attendees to take advantage of the networking opportunities with over 100 local businesses and organisations represented.

- When you become a member/sponsor you are allocated tickets to attend MBN events for the year, how many depends on which level of membership or sponsorship you purchase
- Every individual attending each major networking function is required to use ONE ticket to enter
- Non-members are most welcome to attend major events at a cost of \$55 each
- Sponsors are encouraged to use their ticket allocation to invite business guests and expand the MBN membership
- Sponsor and member attendance to social functions is encouraged
- Certain social functions have limited tickets and you will be advised if applicable with your invitation
- Cancellations to attend events must be received 48 hours prior to the event commencing to avoid your ticket being allocated as used

Some of the featured speakers at our major events have included:

- |                                   |                   |                             |
|-----------------------------------|-------------------|-----------------------------|
| • Scott Pape (Barefoot Investor)  | • Ita Buttrose    | • Max Walker                |
| • Justin Herald                   | • Bob Ansett      | • Andrew Gaze               |
| • Dennis Pagan                    | • Saul Eslake     | • Stan Alves                |
| • Bernard Salt                    | • Jason McCartney | • Jim Penman (Jim's Mowing) |
| • Dr Sally Cockburn (Dr Feelgood) | • Margot Spalding | • Andrew Horabin            |

## MBN MEMBERSHIP OPTIONS

The MBN membership year runs from 1 October until 30 September. There are two membership packages available - Murray and Campaspe.

### Murray \$275

Entitles you to:

10 tickets to MBN major events

2 tickets to member only social functions  
(per social event)

### Campaspe \$165

Entitles you to:

4 tickets to MBN major events

1 ticket to member only social functions  
(per social event)

For more information on the Murray Business Network, visit our website at [www.mbn.org.au](http://www.mbn.org.au).